



**Sunnyvale SD**

Published: Mar 22, 2019 01:37 PM

**BOARD OF EDUCATION Special Board Development Meeting**

Thursday, March 28, 2019

Open Session: 5:00 PM

Sunnyvale School District

819 West Iowa Avenue, Board Room, Sunnyvale California 94086, United States

Our Mission: Sunnyvale School District provides every student with a strong foundation of academic, behavioral, and social-emotional skills to prepare them for success in a diverse, challenging, and changing world.

- *Agenda materials are available online and in the Superintendent's Office upon request.*
- *Individuals requiring special accommodations should contact the Superintendent's Office at least two working days before the meeting date.*

A. OPENING OF MEETING BY BOARD PRESIDENT

**Quick Summary/Abstract:**

The Board president shall announce that a recording is being made at the direction of the Board and that the recording may capture sounds of those attending the meeting.

B. APPROVAL OF AGENDA

**Quick Summary/Abstract:**

Moved \_\_\_\_\_ Seconded \_\_\_\_\_ Board Action \_\_\_\_\_

C. OPEN SESSION

1. Pledge of Allegiance

D. COMMENTS FROM THE PUBLIC

**Quick Summary/Abstract:**

The public is afforded an opportunity to address the Board on only those items described in the agenda for this Special Meeting. (§54954.3(a))

E. CONSENT AGENDA ITEMS

**Quick Summary/Abstract:**

Any item on the Consent Agenda is subject to review and discussion prior to being approved by the Board. If necessary, an item(s) may be removed for separate action. The public may address the Board regarding any item(s) on the Consent Agenda.

Moved \_\_\_\_\_ Seconded \_\_\_\_\_ Board Action \_\_\_\_\_

1. Authorization to Enter into an Agreement Incorporating a Minnesota WSCA-NASPO Contract with Transource Services Corporation for Computer Equipment and Related Peripherals and Services (Smiley)

F. REVIEW AND DISCUSSION

1. Effective Governance Workshop - Babs Kavanaugh (Facilitator)

G. FUTURE MEETINGS/ADJOURNMENT

**Quick Summary/Abstract:**

Thursday, April 4, 2019, 7:00 p.m.  
Regular Board Meeting  
District Office Board Room



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**E. CONSENT AGENDA ITEMS**

**Type:**

Consent

**Quick Summary/Abstract:**

Any item on the Consent Agenda is subject to review and discussion prior to being approved by the Board. If necessary, an item(s) may be removed for separate action. The public may address the Board regarding any item(s) on the Consent Agenda.

Moved \_\_\_\_\_ Seconded \_\_\_\_\_ Board Action \_\_\_\_\_



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**E.1. Authorization to Enter into an Agreement Incorporating a Minnesota WSCA-NASPO Contract with Transource Services Corporation for Computer Equipment and Related Peripherals and Services (Smiley)**

**Type:**

Consent

**Description:**

Management is recommending that the Board authorize the Superintendent to execute a contract in the amount of \$184,888.09 to Transource Services Corporation for the purchase of computer equipment, including Wi-Fi antennae. This purchase utilizes California's Participating Addendum 7-15-70-34-008 to a Master Agreement (State of Minnesota) Number MNWNC-130 with Transource Services Corporation, authorized by the California Department of General Services.

The NASPO ValuePoint Cooperative Purchasing Program ("NASPO ValuePoint") was formed under its prior name, Western States Contracting Alliance (WSCA), in 1993 by state purchasing directors from 15 western states. WSCA established multi-state contracts where participating states may join together to achieve cost-effective and efficient acquisition of quality products and services. NASPO ValuePoint agreements are generally available to all California entities that expend public funds for the acquisition of goods and services. California participates in selected NASPO ValuePoint agreements as authorized by the Department of General Services. Pursuant to California Public Contract Code, section 10298 and 10299, the Sunnyvale School District may utilize such master agreements, without further competitive bidding, for the acquisition of information technology, goods and services.

California has adopted Participating Addendum 7-15-70-34-008 to a Master Agreement (State of Minnesota) Number MNWNC-130 with Transource Services Corporation for the purchase of products and services from April 1, 2015 to March 31, 2017. Master Agreement number MNWNC-130, and the corresponding California Participating Addendum 7-15-70-34-008, was amended to extend the term for the purchase of products and services through March 31, 2020.

The prices for product and services available to the District under this contract were compared to other available procurement options for the District and determined to be favorable to the District. The combination of products and services represents the best value to the District according to the District's business needs and based on price, warranty, and supplier performance.

The purchase cost of the technology services is \$184,888.09, which will be funded from the District's general fund.

**Recommended Motion:**

The Superintendent recommends that the Board of Education approve the contract in the amount of \$184,888.09 to Transource Services Corporation for the purchase of computer equipment, including Wi-Fi antennae. This purchase utilizes California's Participating Addendum No. 7-15-70-34-008 to the NASPO ValuePoint Cooperative Purchasing Program Master Agreement Number MNWNC-130 (State of Minnesota) with Transource Services Corporation authorized by the California Department of General Services.

**Attachments:**

1. Transource 270 AP's



# Transource Services Corp

2405 West Utopia Road  
Phoenix AZ 85027

# SALES QUOTATION Original

**Quotation No.:** 313084  
**Quotation Date:** 03/21/19  
**Due Date:** 03/29/19  
**Customer No.:** C102412  
**Customer Ref. No.:**  
**Page No.:** Page 1 of 1

BILL TO
<b>Sunnyvale School District</b> 819 W. Iowa Ave Sunnyvale CA 94086

SHIP TO
<b>Sunnyvale School District</b> 819 W. Iowa Ave Sunnyvale CA 94086

**Account Rep:** Curtis Wescott  
**Contact Name:** Michael Starr  
**Terms:** Net 30

**Ship Via:**  
**FOB:** FOB Destination

Line	Item No.	Description	Qty	Unit Price	Total
1	NVP	NASPO ValuePoint MPA# MNWNC-130	1		
2	NVP-CA Local	State of California (Local) PA# 7-15-70-34-008	1		
3	TSC-ITEM MFR# AH-AP-650-AX-FCC	AP650 Indoor plenum rated AP, dual 5 GHz radio 4x4:4 802.11ac/ax AP, 1x NBASE-T Ethernet port and 1x GE Ethernet port, FCC regulatory domain with internal antennas. Includes HiveManager Connect and HiveCare Community.	270	\$ 628.23	\$ 169,622.10

SBA certified "American Small Manufacturer"

Subtotal	\$ 169,622.10
Shipping	
Tax	\$ 15,265.99
<b>Total Order Value</b>	<b>\$ 184,888.09</b>



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**G. FUTURE MEETINGS/ADJOURNMENT**

**Type:**

Informational

**Quick Summary/Abstract:**

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